

Scottish Canoe Association - Financial Review for FY1718



Introduction

This financial review is for information to the members of the SCA. It is intended to supplement the Statutory Accounts and Report to give members details of the workings and finances of the SCA during Financial Year 2017-2018 (FY1718). It does not form part of our formal financial report submitted to Companies House.

It is recommended that this is read in its entirety, as the answers to many members' questions may well be in a later paragraph. I am available for further explanations by request through the SCA central office.

R Kelso Riddell – Finance Director

Overview

Total income for the year was £834,021, and a net deficit of £6,385 after tax.

This is broadly in line with our financial plan, apart from expenditure authorised after the original plan was made.

Across all of the Discipline Committees there was a £3,041 deficit indicating that the small surpluses from some committees were balanced by small deficits this year in other committees.

Income from membership subscriptions increased slightly compared to the previous year - individual membership fees had not been increased although membership numbers continued to grow.

SCA Performance, including the Pathways project has broken even and consumed all of the external investment allocated to those activities. The SCA has invested £6,000 into this project during FY1718.

Account headings are used for financial planning (budgeting) and monthly management reporting during the year, and are not in any particular order.

Central Office Administration

The Central Office income includes investment by **sportscotland** for core staffing of £70,000, membership subscriptions of £105,615, Affiliated Clubs subscriptions £13,946, and £670 from Quality Mark Providers. We received canoe insurance premiums from some members, which are passed on without any margin. Total Central Office income was £194,054.

Direct expenditure was £169,532 included core staffing costs of £134,646, publications £16,064, insurances £18,328 and Quality Mark Provider inspections £492. Due to changes in staffing that occurred during the year there were overlapping posts in order to provide continuity of service to our members and committees.

Central Office overhead was £74,991, including Management Board costs of £2,175, AGM costs of £2,233, and BC Federal fees amounted to £18,390, and various other overheads. The AGM costs will be reduced in the 2018-2019 year through the removal of the additional mailing of AGM papers to members. All AGM information will be communicated via the October edition of Scottish Paddler magazine. Members will also be informed via email and through the SCA website and SCA social media.

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A considerable amount of central office staff time and general office expenses (everything from website provision, event entry systems, SCA banners, bank processing charges, marquees etc and the provision of SCA medals for Championship events) are spent on supporting the discipline committees and on Coaching Administration, but none of these costs are charged to specific committees or departments.

Coaching Awards and Administration

British Canoeing has moved to a new economic model from 1st January 2018 with Home Nations contributing a greater amount to BC Coaching and the BC Awarding Body. The financial figures for Coaching Awards and Administration therefore contain one quarter of the year operating on this new basis.

Income includes investment of £79,256 from **sportscotland** for a Head of Coaching and Development and Regional Development Manager, income from personal performance and safety awards of £17,117, Coach Registration Fees, Course Provider Training, Quality Assurance fees, Supporting Module fees, and other fees from courses. Total income amounted to £140,569.

Direct Expenditure and staffing amounted to £113,826.

Coaching Projects and UKCC Scholarships

We consumed £12,074 of investment from **sportscotland** running specific Coaching Projects, of which £1,785 was spent during the Coach and Volunteer Conference weekend to subsidise participants to attend this event. UKCC subsidies amounting to £27,930 were paid out and recovered from **sportscotland**.

Total income for Coaching Projects and UKCC was £40,005, and outgoings match this leading it to break even.

Grandtully Campsite

Campsite income of £26,965 including £14,528 from members, £9,172 from non-members and manager's pitch rental, £360 from Day Use, £2,400 from Compound rental, and £504 from Room hire.

Expenditure included Repairs and Maintenance, janitorial supplies, Refuse collection, broadband and Wi-Fi, Electricity, Water and Sewage, totalling £23,559.

Operating result was a surplus of about £3,406.

This is well below our target of at least £15,000 surplus in order to make a contribution to reserves for ultimate replacement building. Camping and other site fees were not increased during this financial year.

Performance Programme (Sprint and Slalom) and Pathways Project

The SCA receives investment from **sportscotland** to run a performance programme to assist athletes to reach the standard at which they can join British Canoeing Performance Programmes in Sprint and Slalom disciplines. The ultimate aim for the programme is to provide the right environment and support for Scottish Athletes and Coaches who are committed to World Class Achievements in the Olympic disciplines. The £270,000 of **sportscotland** investment received this year is not available for diversion for any other purpose.

Performance support is offered to athletes in these disciplines who achieve certain standards and have the potential to progress on to the British Canoeing Programmes. The support is tailored based on athlete needs and requests received.

There are two types of performance expenditure - specific programme expenses (for Sprint and Slalom programmes) and combined/overhead expenditure. This latter includes staff costs, IT, Continuous Professional Development, vehicles, telephone, travel insurance etc. and £170,000 of the **sportscotland** investment was used

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for this purpose. Of the remaining £100,000 **sportscotland** investment, £40,000 was allocated to the Slalom programme and £60,000 to the Sprint programme.

To provide a training and racing programme together with a quality daily training environment to allow the necessary increases in performance to take place, the SCA Performance Programme receives financial contributions from athletes/parents. This is a fixed fee for participation in the annual programme. These fees contribute to travel, accommodation and subsistence costs incurred throughout the year. Most of these are arranged and provided centrally as part of the programme management. Athlete/parent contributions amount to approximately 50% of the running costs of the programme of training and racing camps.

Pathways and Erasmus Projects

£15,000 investment from **sportscotland** together with an SCA contribution of £6,000 has enabled the Pathways project to get underway - developing coaches within local performance environments which in turn provides greater support for athletes progressing through the Olympic pathways of sprint and slalom. Further funding has enabled a joint Erasmus project with partners in France and Italy studying mental skills preparation.

Access & Environment Policy Committee

The SCA does not normally receive any external funding for our Access work. Expenditure of £1,404 includes £500 paid for parking access at Burnmouth (Stanley, river Tay), and volunteer travel mainly in connection with Access related meetings that the SCA has attended.

Coaching & Development Committee

The Committee ran the Coach and Volunteer Conference weekend at Glenmore Lodge, taking in fees and paying out the costs. This event was fully booked again and broke even after including £1,785 **sportscotland** investment via Coaching Projects.

There were some RO expenses and general committee meeting expenses. The committee meets mainly by conference call.

Total income was £11,892, Expenses were £12,034, and the net result was a deficit of £142.

Recreation Committee

The Recreation committee runs the Wet West PaddleFest (WWPF) and emerging discipline events including Freestyle, and the Go Canoeing series of events. The WWPF is well developed, and some of its planned surplus is used to subsidise emerging events.

Income for the WWPF was £4,235, with expenses of £3,189.

Freestyle income was £1,401, with expenses of £1,770.

Total income was £5,662 and expenses were £5,135.

Net surplus was £527.

Go Canoeing - events

These are included under the Recreation Committee.

Tay Descent

No Tay Descent took place this year. It is unlikely that one in its existing format will be run in the following year.

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Slalom Committee

Most Slalom competitions are run by affiliated clubs, who pay a levy on entry fees to the committee. The committee run the Scottish Championships, and pay team entry fees for the Pan Celtic competition. The committee pay rent on land used for the Slalom Control hut at Grandtully, its running costs and expenses of maintaining a Slalom course there. The committee bought new timing and other equipment during this year, which was not capitalised, but treated as an expense in the year. Total income was £8,199 and total expenses were £11,322. Net deficit was £3,123.

Marathon Committee

Income was £582 and expenditure was £434. Net surplus was £148.

Canoe Polo Committee

The Canoe Polo committee organises all competitions, takes in all entry fees and pays for venues and expenses. Event income was £9,022, expenditure was £8,842. Net surplus was £180.

Sprint Committee

Income was £1,475 and expenditure was £1,072. Net surplus was £403.

Surf Committee

The Surf committee organise Kayak Surf competitions. Income was £899 and expenditure was £963. Net deficit was £64.

Wild Water Racing Committee

WWR has continued to grow during the year. Affiliated clubs run events and take entries, but at present there is no levy on entries passed to the committee. The committee has organised several training days using facilities at Grandtully campsite. The charges made for this are included directly in the campsite income. Income was £715 and expenditure was £281. Net surplus was £434.

SCA Financial Reserves

Reserves are reported in the Financial Statements made to Companies House. These show the primary sources of reserves since 2000. All reserves are held in a common reserve fund.

R Kelso Riddell – Finance Director – May 2018